

THE **PUBLISHERS**  
ASSOCIATION

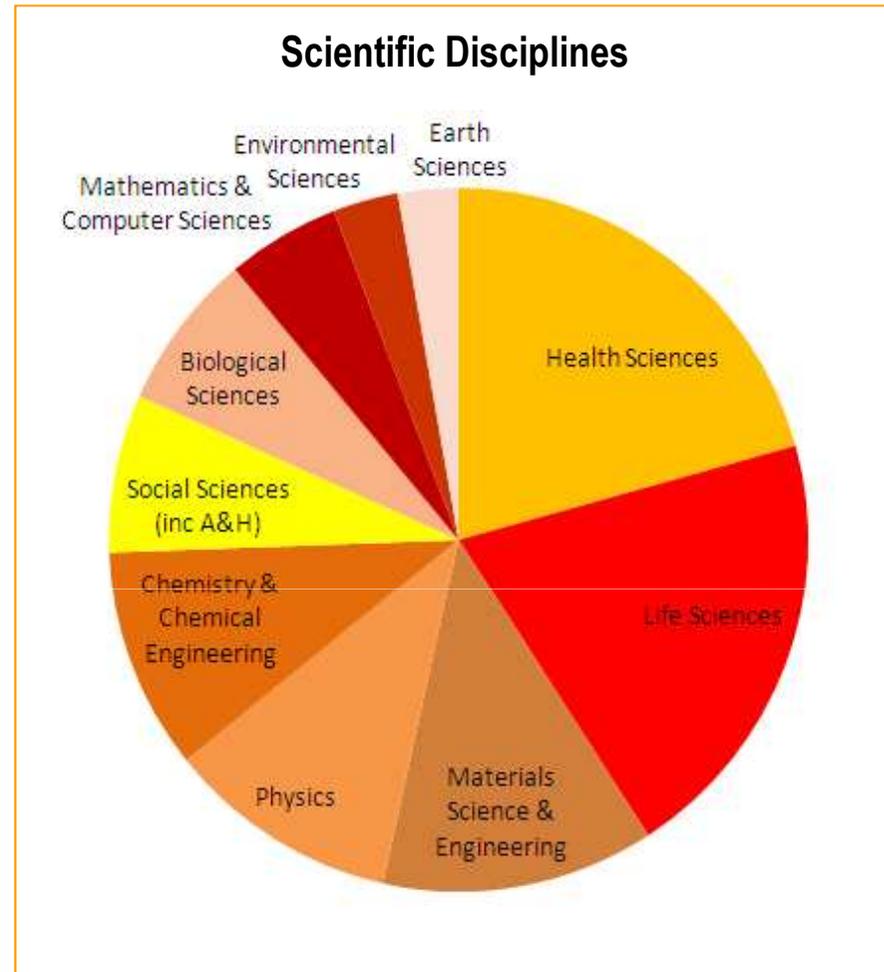
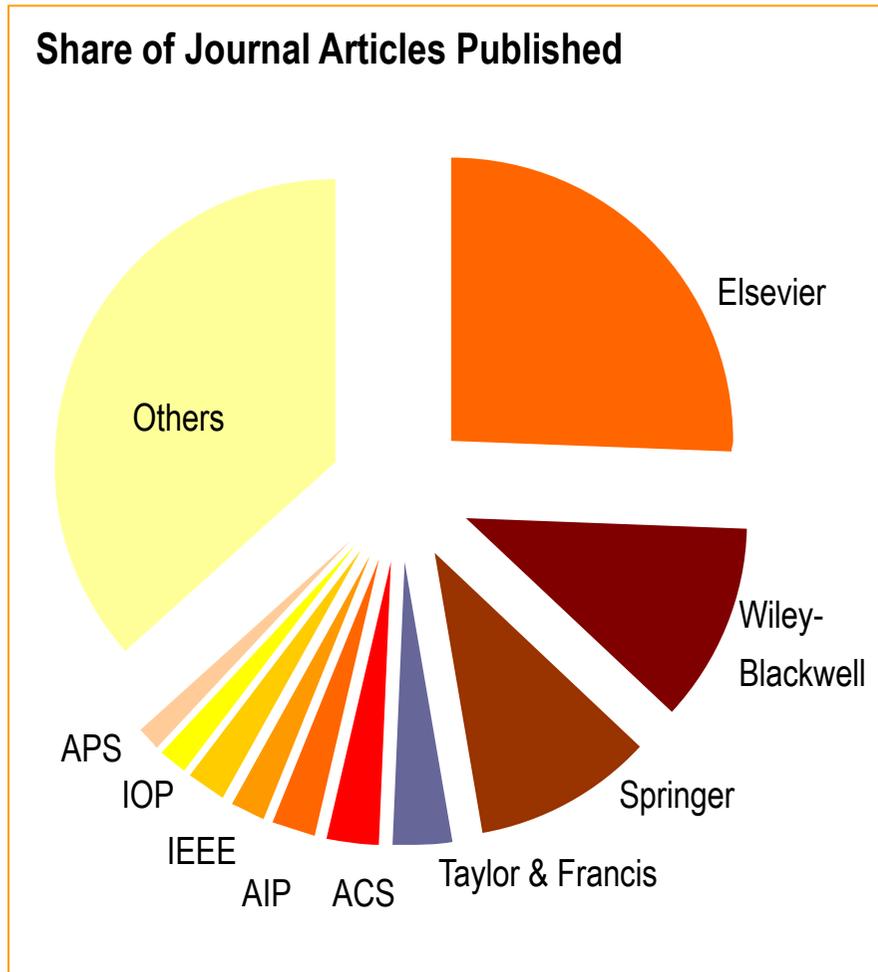
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## Scientific Technical and Medical (STM) journal publishing in 2010

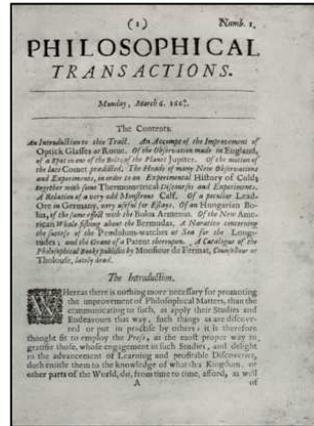
April 2010

# Scientific Technical and Medical (STM) journal publishing industry overview



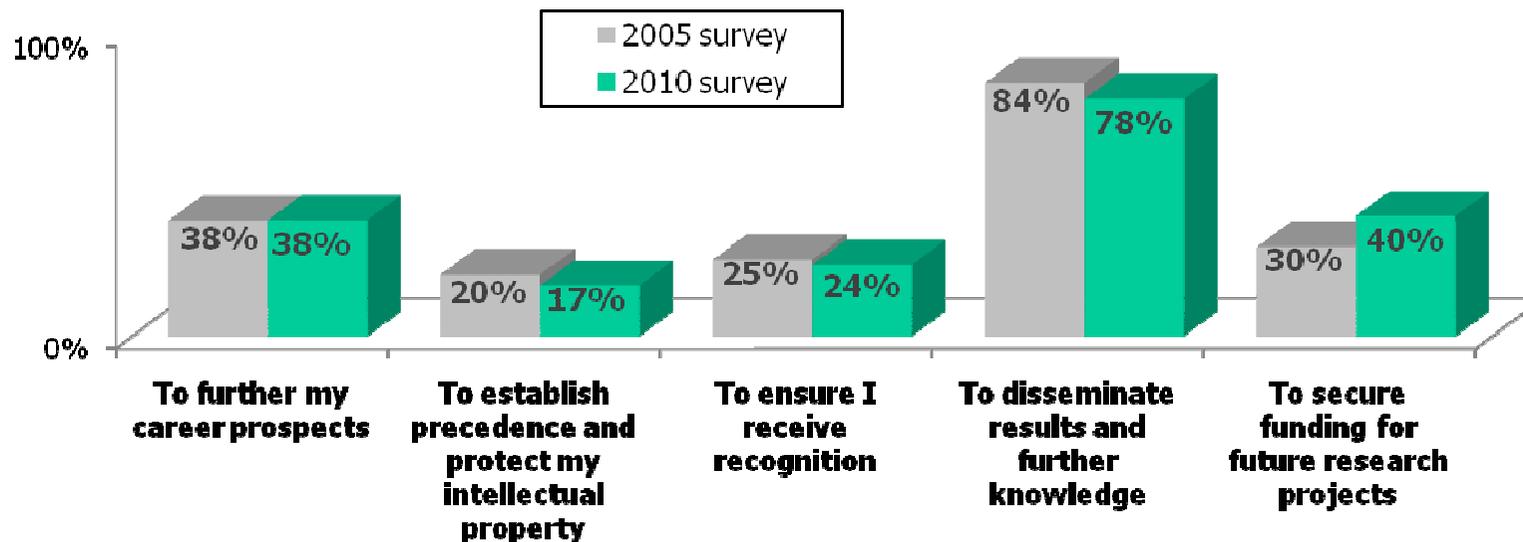
- 2,000 publishers publish around 1.4 million peer reviewed articles per year in 23,000 journals
- STM industry employs (directly) 110,000 globally: 40,000+ in EU, 10,000 in UK
- UK universities spend around 0.5% of their annual income on STM journals (£116MM in 2008)

# Why do STM publishers exist?



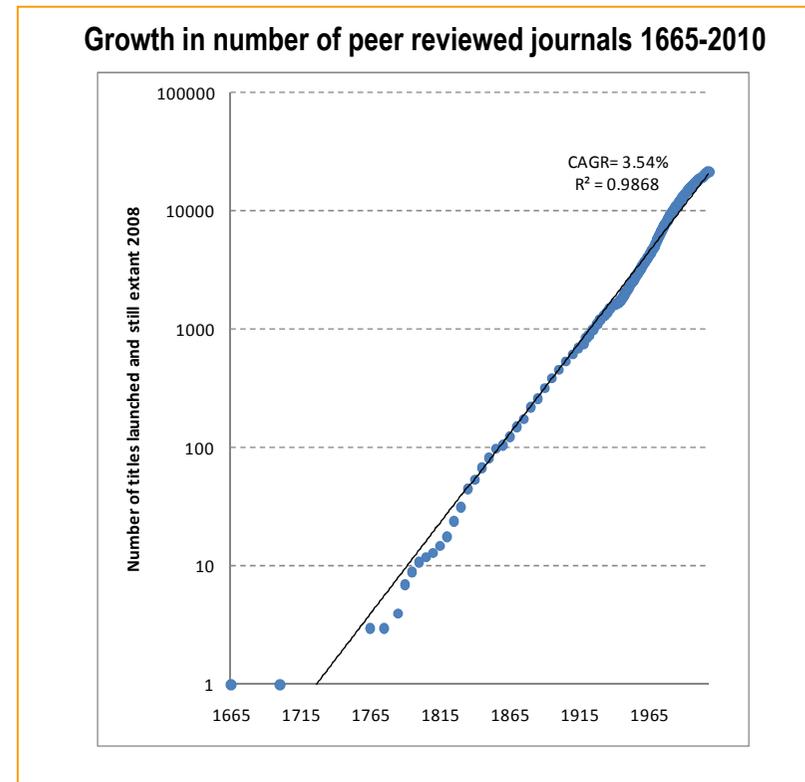
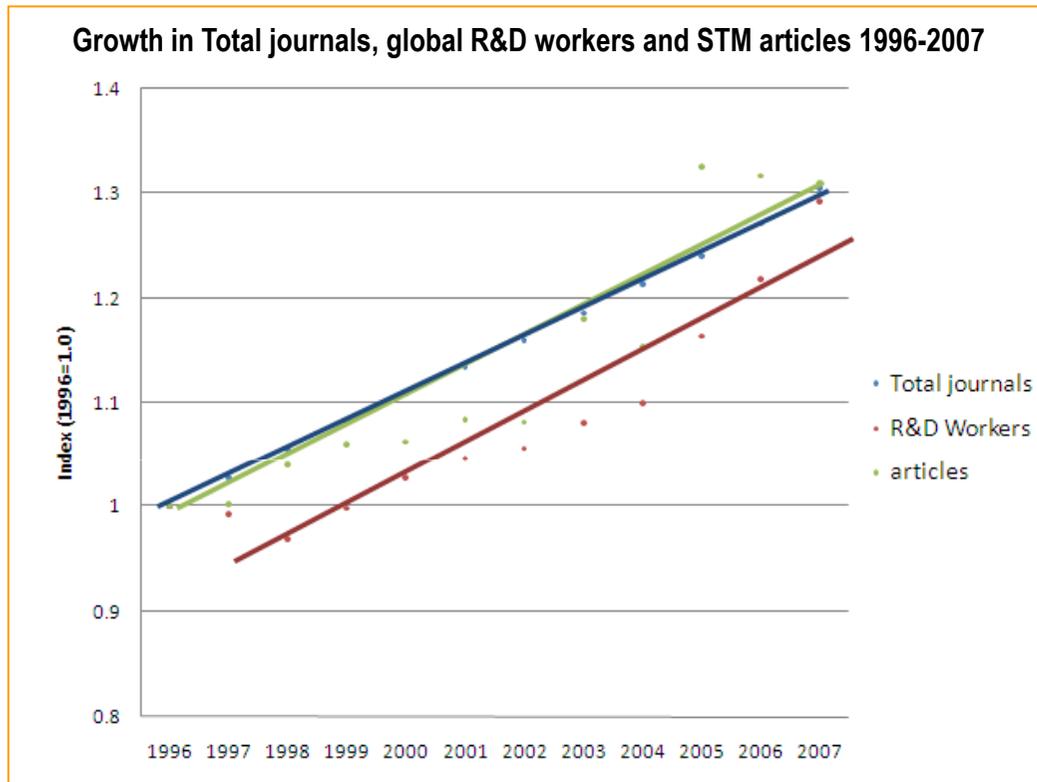
- First peer reviewed journal founded in 1665 by Royal Society
- Journal publishing has evolved dramatically since, but its core functions remain:
  - **Registration** of new research findings
  - **Quality assurance** through peer-review
  - **Dissemination** globally
  - **Archiving** in perpetuity

## Researchers: which publishing objectives are most important to you?



**STM publishers exist to provide highly valued services to scientific and medical researchers**

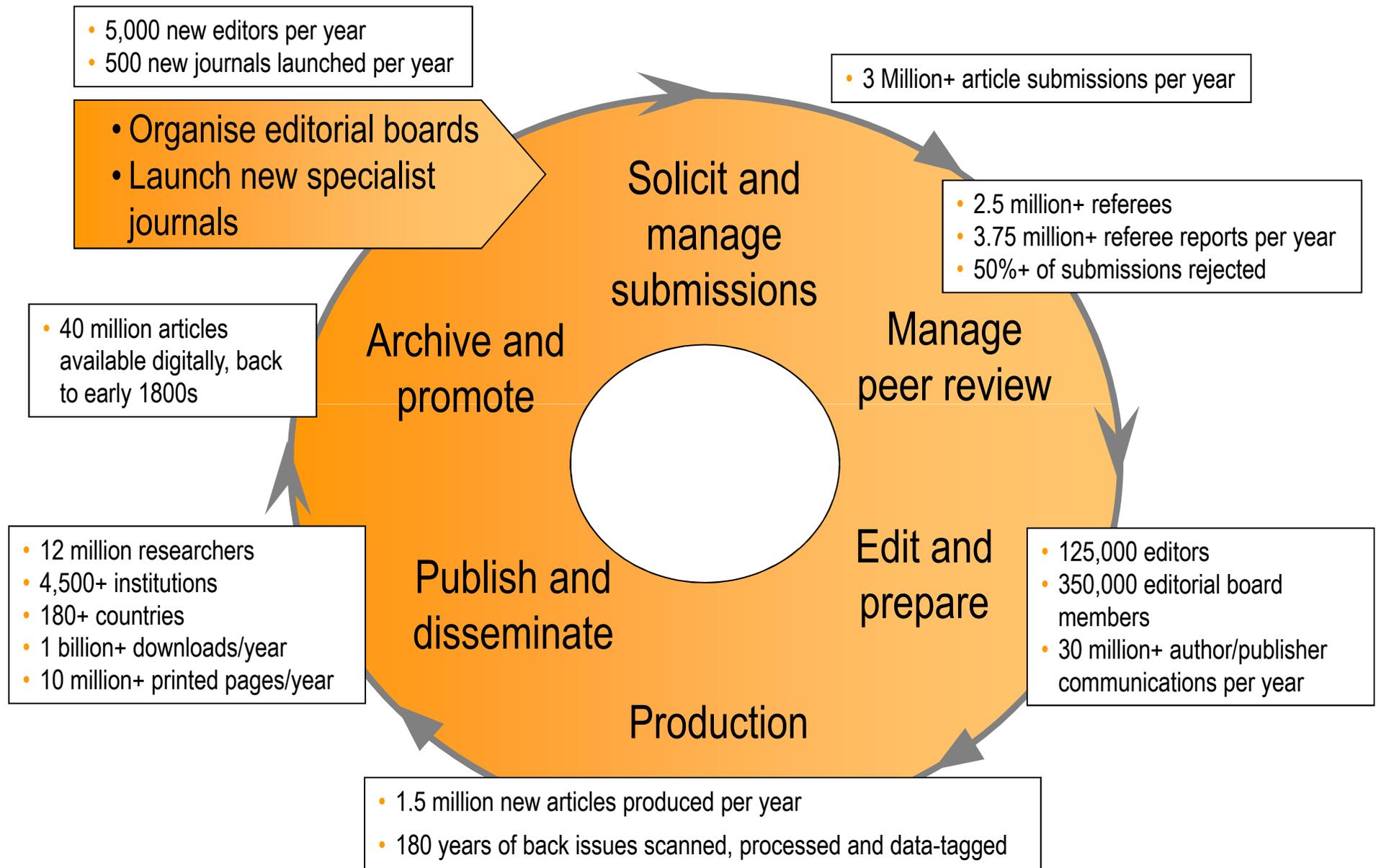
# STM journal publishing is driven by R&D outputs



- 3-4% annual growth in **R&D funding** annually drives...
- 3-4% annual growth in **number of R&D workers** drives...
- 3-4% growth in number of **articles and journals published**
- From 2004-2008, number of articles published by 113 **UK universities increased by 5% per year**
  - 2004: 92,095
  - 2008: 112,762

Source: Ulrich's, UNESCO, ThomsonReuters, SCONUL data [Charts updated from: Mabe & Amin( 1991) *Scientometrics*, **51**, 147-162; and Mabe (2003), *Serials*, **16**, 191-197]

# What do STM publishers do?



Note: industry estimates based on known numbers for a subset of the industry that are then scaled to 100% based on the article share of the known subset.

# Publishers have invested heavily to digitise since 2000

**Bold** = Estimated cumulative investment since 2000

- Organise editorial boards
- Launch new specialist journals



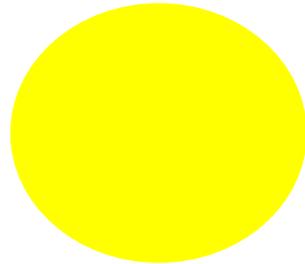
- Elsevier alone has invested over **£600 million** to digitise STM publishing processes since 2000
- STM industry has invested an estimated **£2+ billion** since 2000

Figures in current (2009) UK pounds using gdp deflators

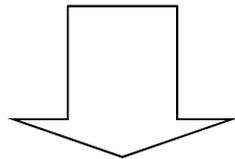
# Publishers also evolved pricing models to expand electronic access

## Print-only

(pre 1999)



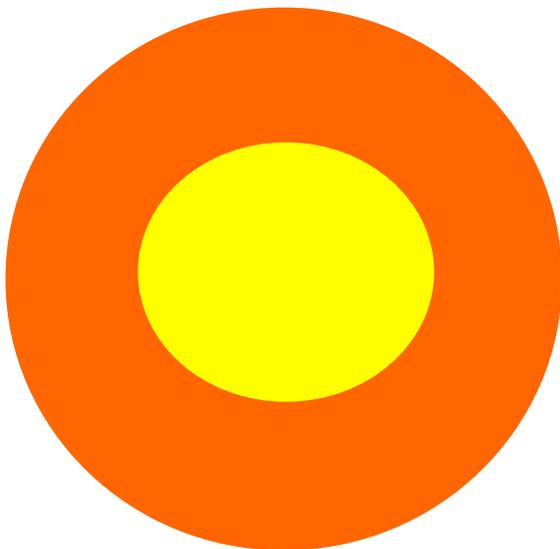
- Core collections of institutional print journal subscriptions
- Annual price increases driven by
  - 3-4% annual growth in articles, higher in expanding subject fields
  - 3-4% annual inflation



## P+E and

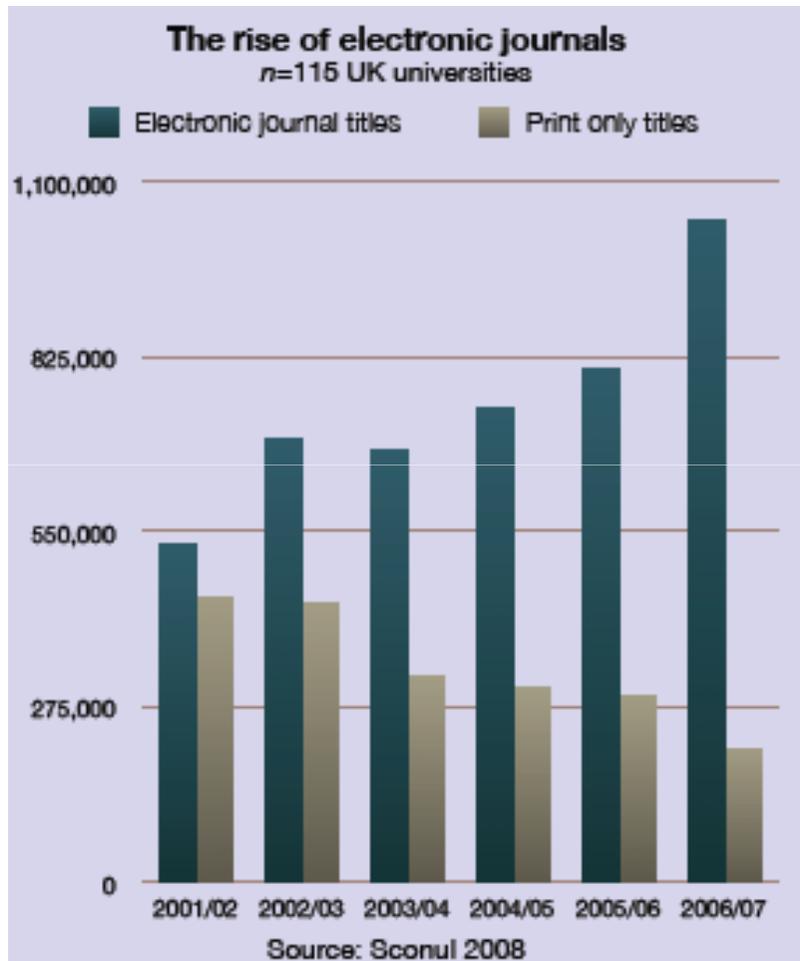
## E-only

(post 1999)



- “Core” collection plus fee for Electronic access to subscribed titles
- Annual price increases driven by
  - 3-4% annual growth in articles, higher in expanding subject fields
  - 3-4% annual inflation
  - 20%+ annual usage growth
- Major volume discounts to access previously unsubscribed-to titles
- Additional discounts for E-only

# As a result, most customers now access journals electronically



## Benefits

### For researchers

- Remote, desktop access
- Fast search
- Interlinked articles
- eFunctions, eg eMail alerts
- Links to datasets

### For librarians

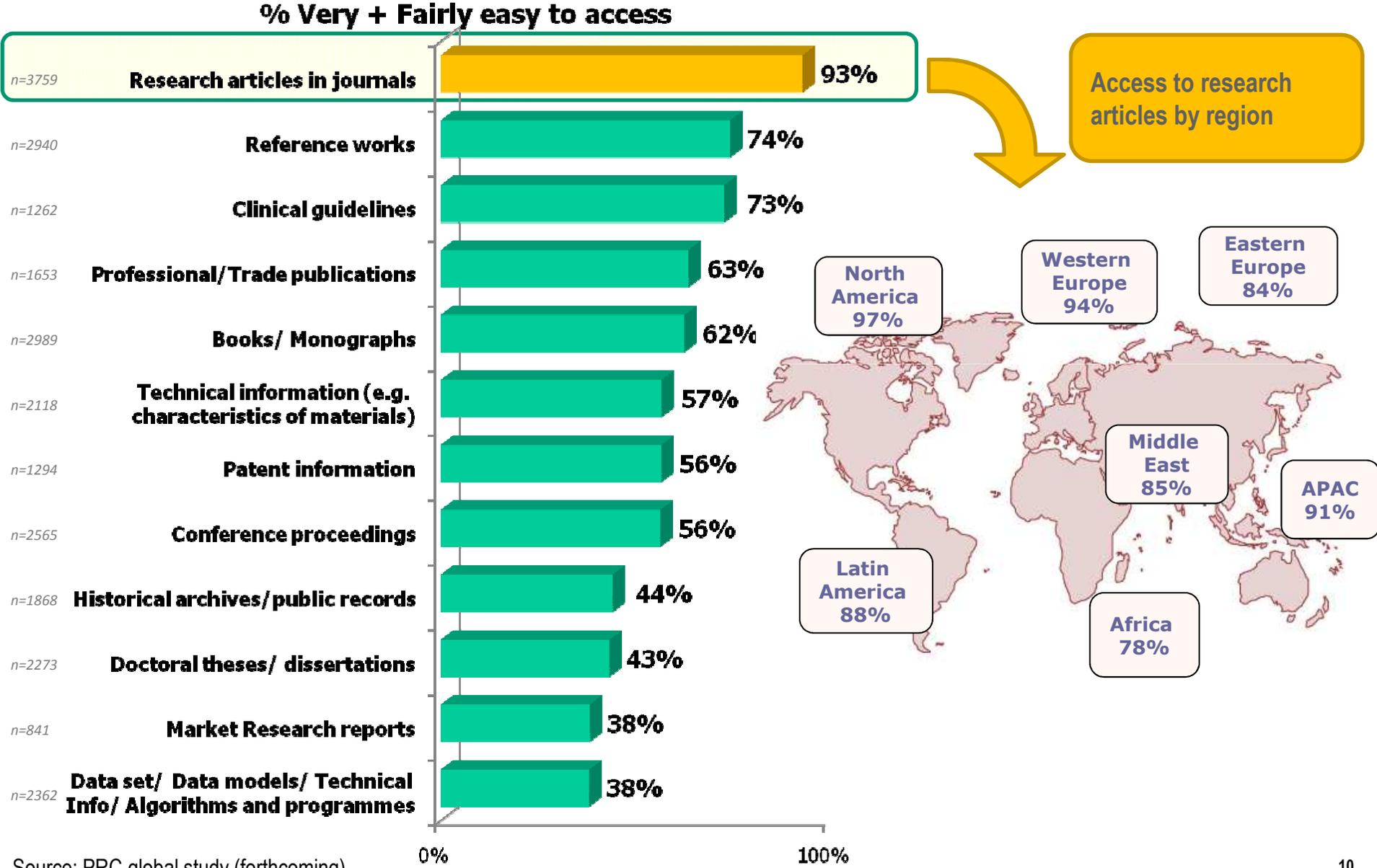
- Easier collection management
- Usage data per journal
- Reduced storage space
- Staff efficiencies

# UK university researchers are highly satisfied with access to journals



# Globally researchers are highly satisfied with access to journals

PRELIMINARY STUDIES – NOT YET RELEASED

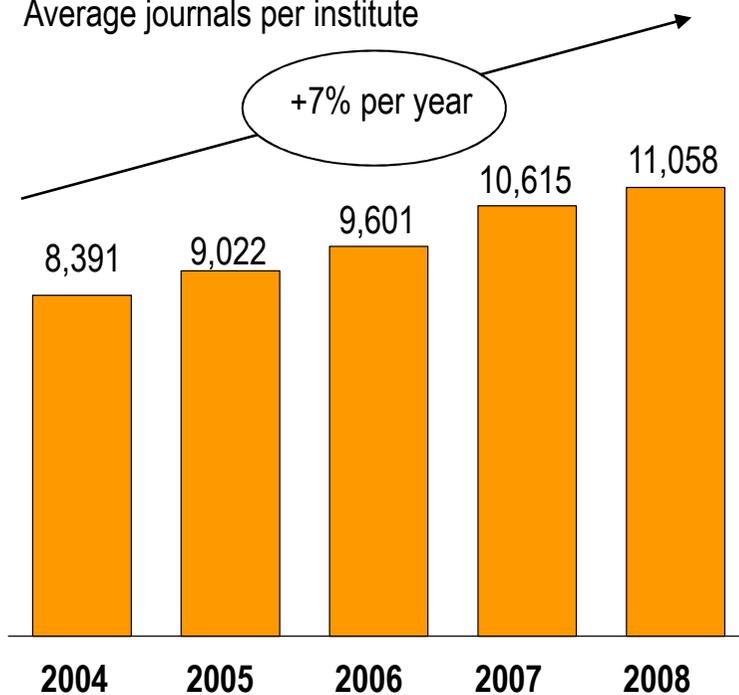


Source: PRC global study (forthcoming)

# UK universities access more titles and pay less per title accessed than in 2004

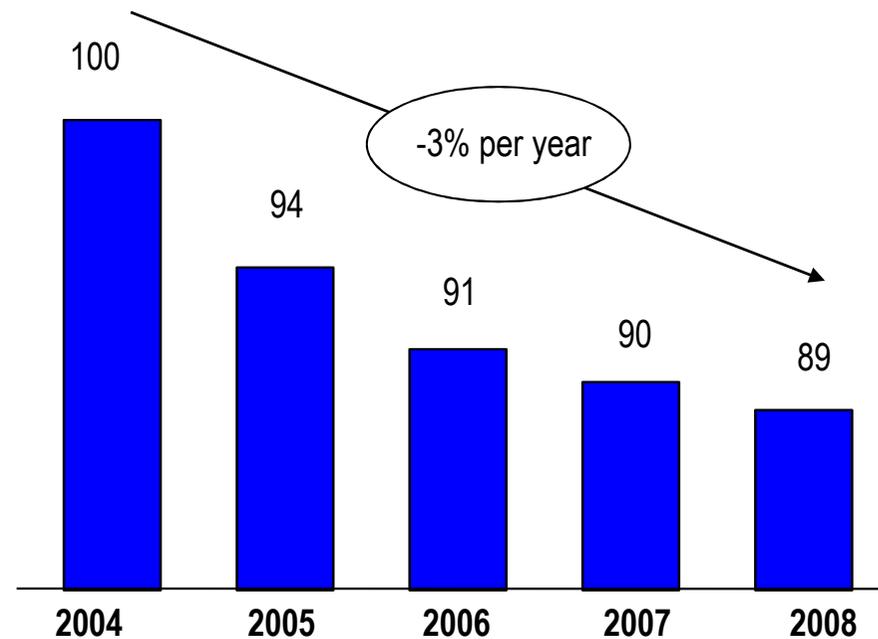
## What UK universities get

Number of journals accessed  
Average journals per institute



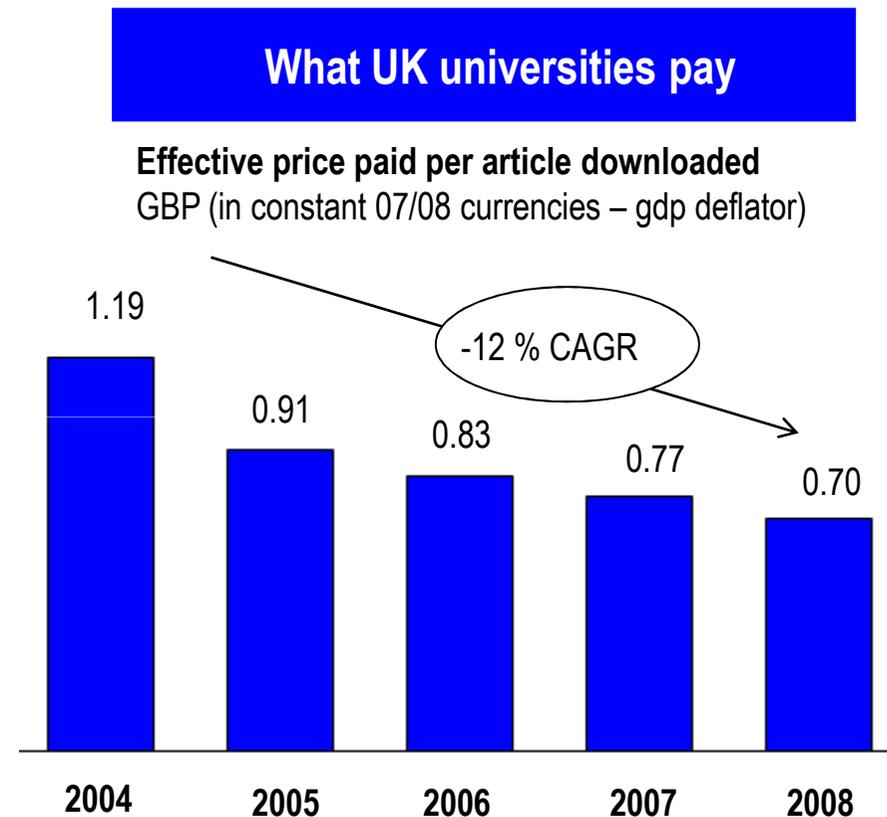
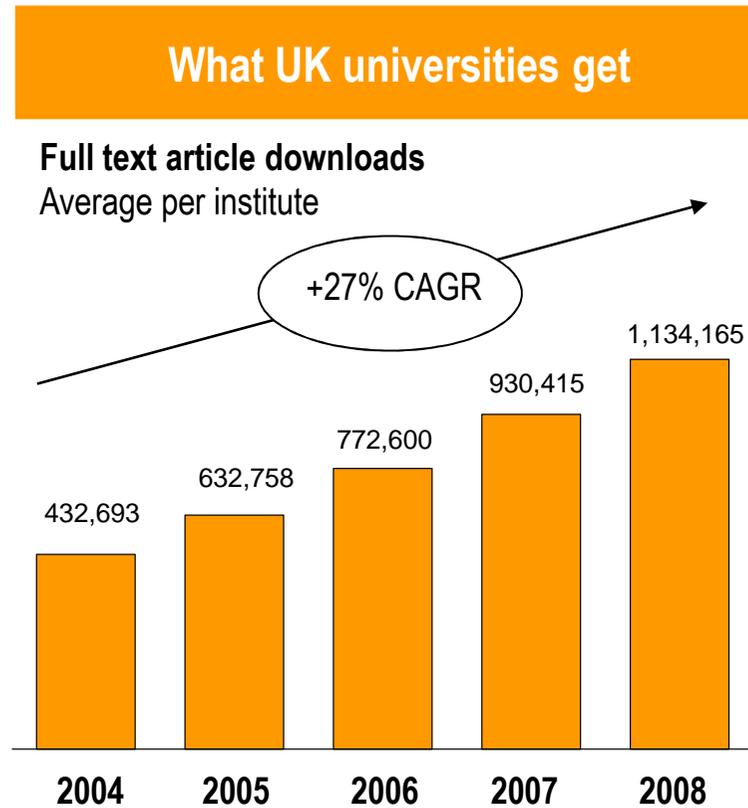
## What UK universities pay

Amount paid per journal accessed  
In constant 07/08 currencies (Index - 2004=100)



**UK universities now access 32% more journals than in 2004, and pay 11% less per journal accessed**

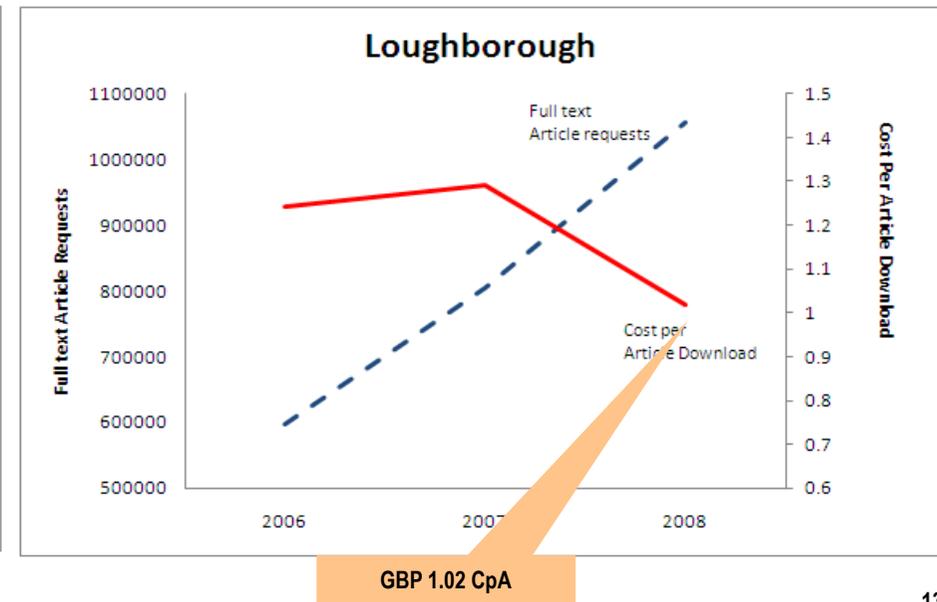
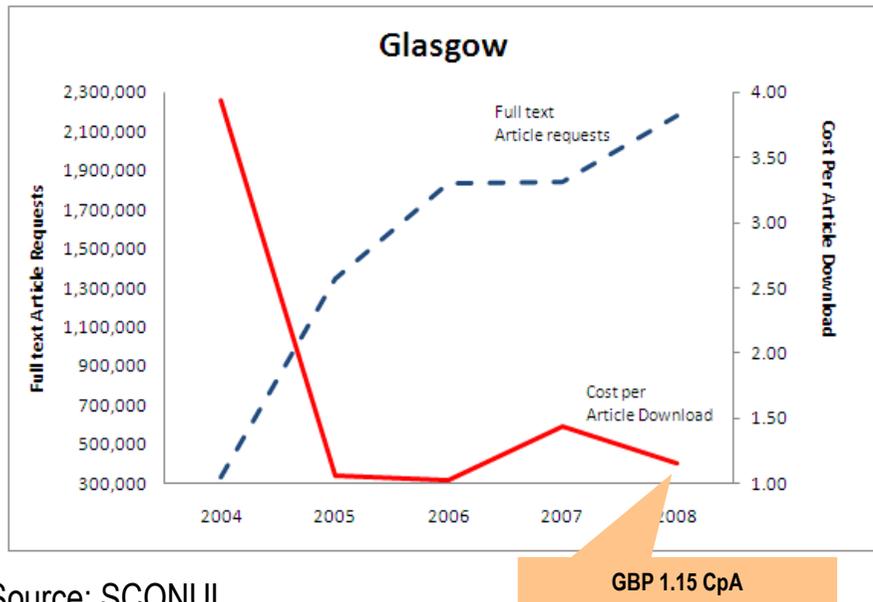
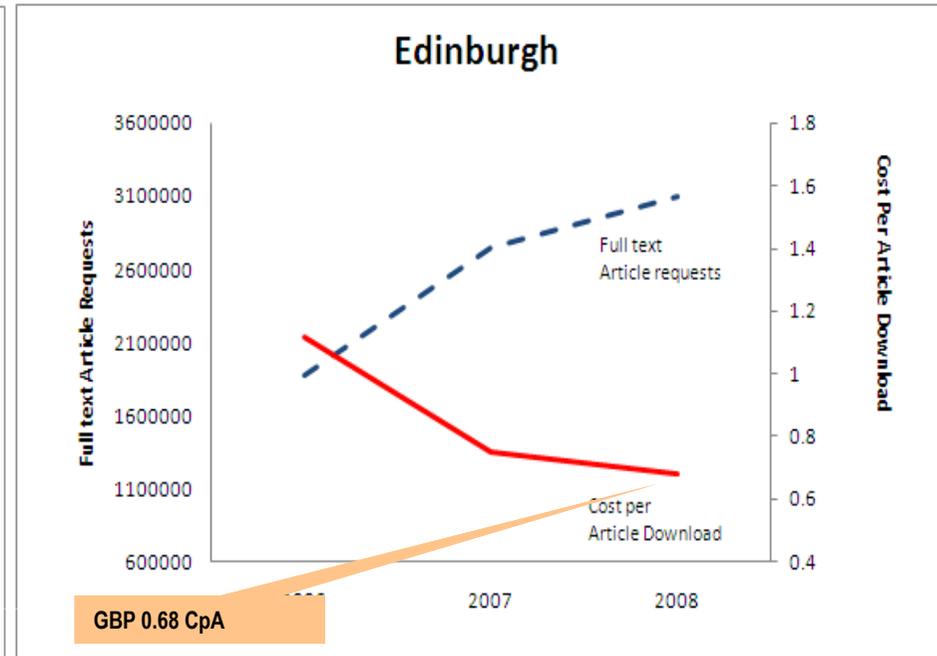
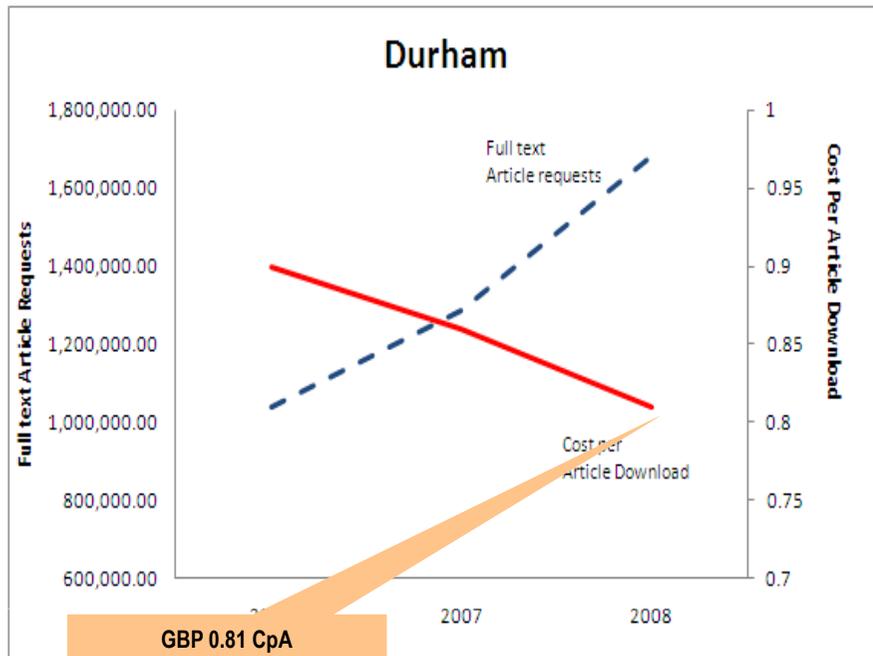
As usage has exploded, effective price paid per article downloaded has fallen



- UK universities downloaded over 120 million articles in 2008, 160% more than in 2004
- The effective mean price paid per article downloaded in 2008 was 70 pence

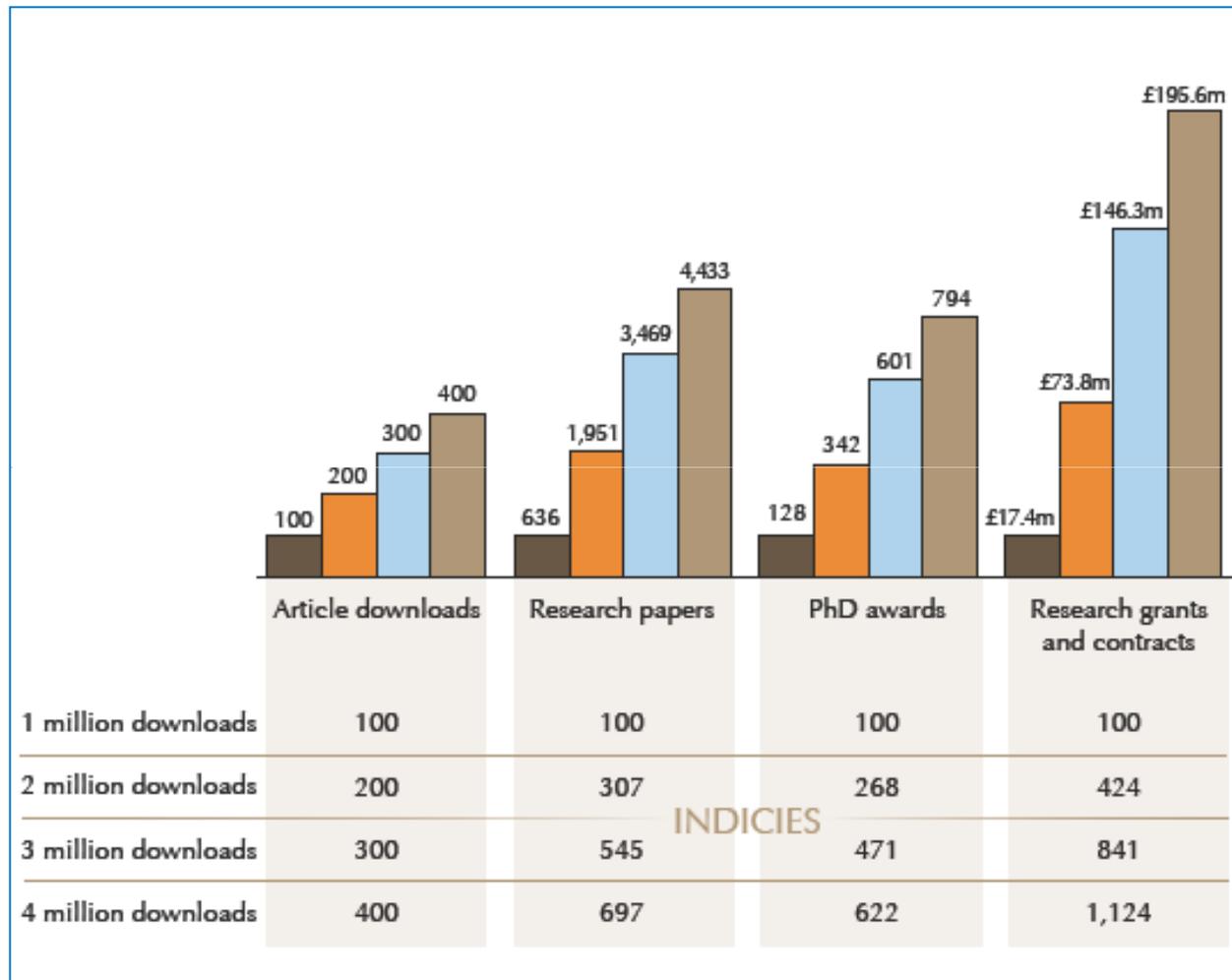
Source: Based on SCONUL data (Ciber analysis of 113 UK Universities)

# Benefits are realised at the individual institutional level



Source: SCONUL

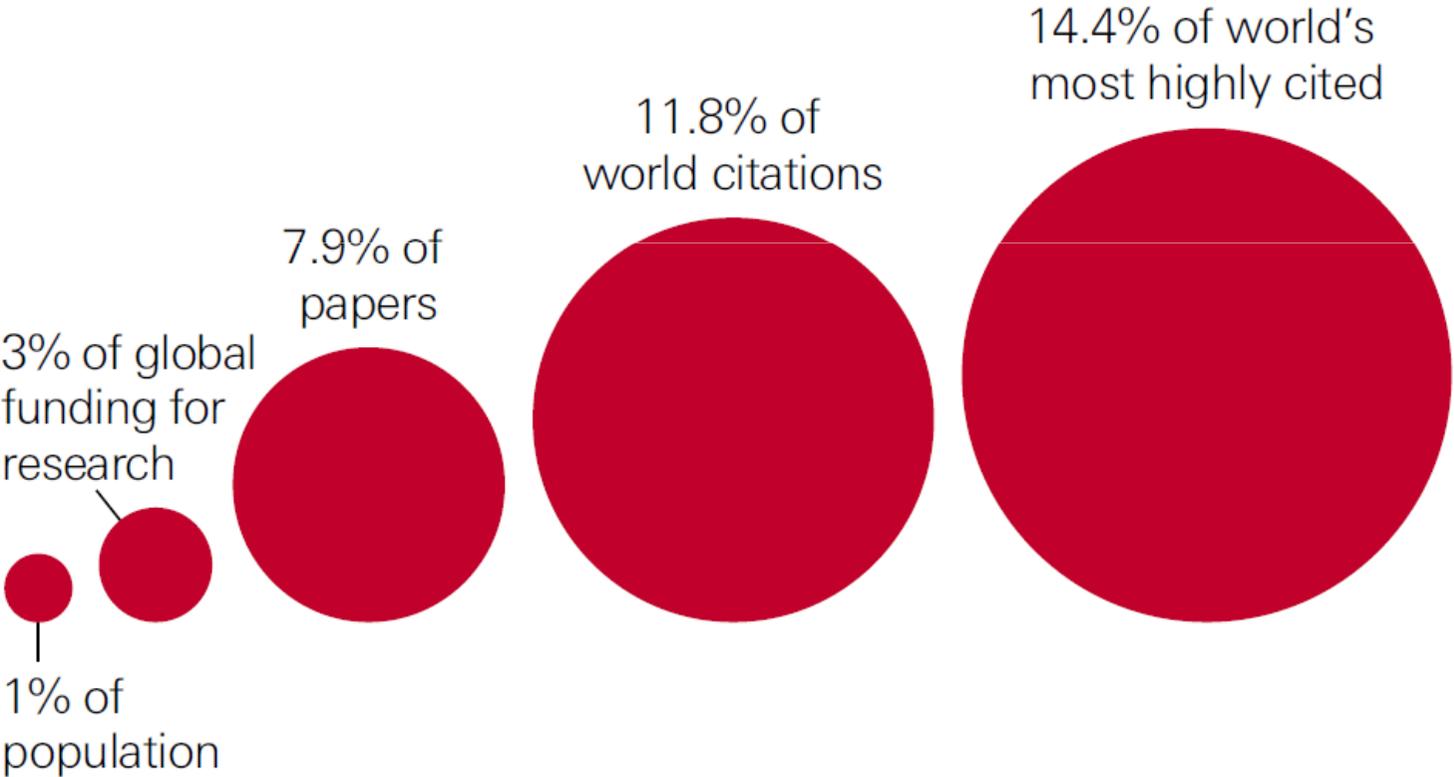
# UCL study shows e-journal usage drives researcher productivity



- “Doubling in downloads, from 1 to 2 million, is statistically associated with dramatic - but not necessarily causal - increases in research productivity”
- Papers up 207%
- PhD awards up 168%
- Research grants and contract income up 324%
- Even stronger as downloads increase further

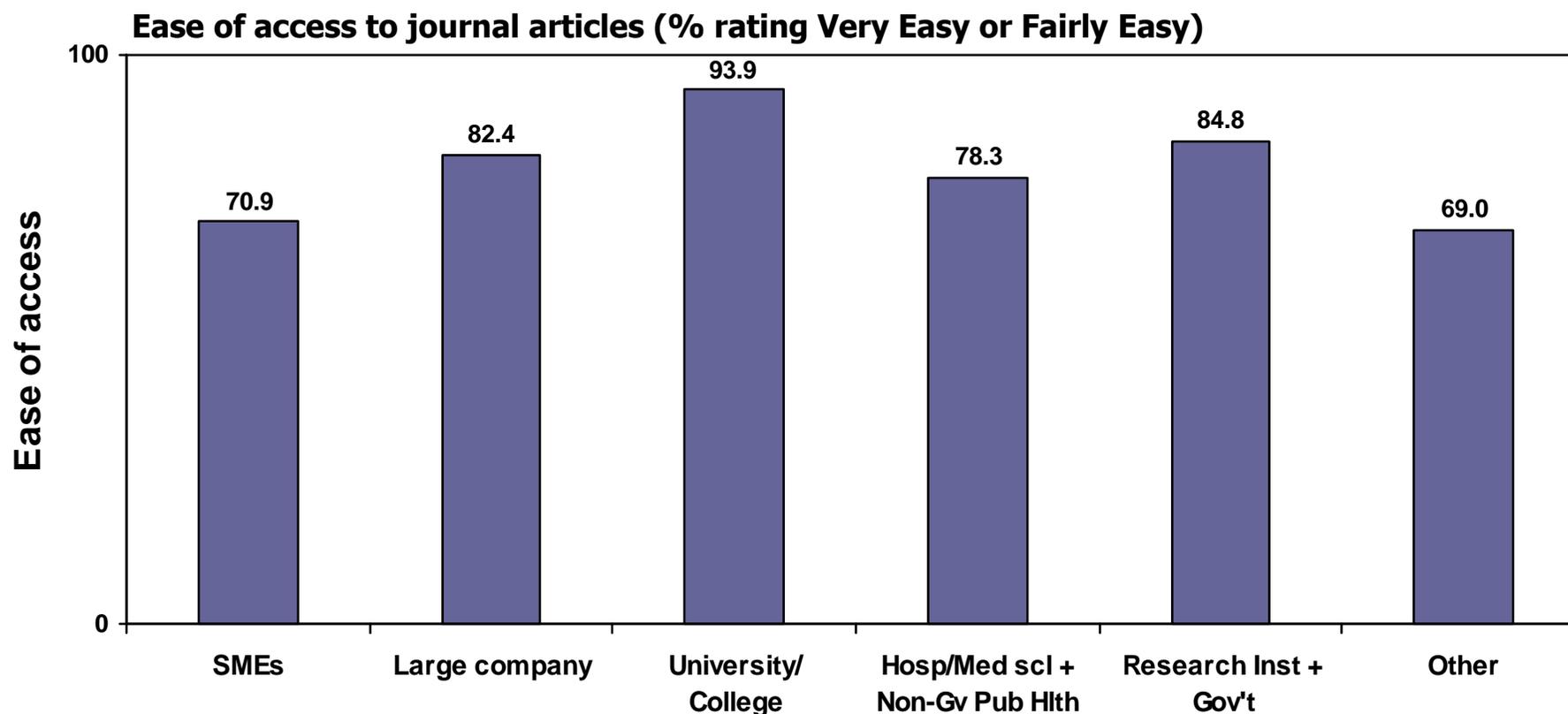
As a result, UK university researchers ‘punch well above their weight’

**Figure 1.2 The UK’s share of global science**



Source: Royal Society, “the Scientific Century” 2010

# Non-university researchers are satisfied with access to journals



**STM publishers and other stakeholders are working to understand and close remaining gaps**

# STM publishers are evolving licensing models to extend access to non-university constituents further

## Corporations, SMEs



### Customised access and pricing mechanisms

- Corporate editions
- Article choice
- Pay per view
- Sponsored articles

## Hospitals and medical schools



### Customised access and pricing mechanisms

- Medical collections
- Article choice
- Pay per view
- Sponsored articles

## Research institutes



### Customised access and pricing mechanisms

- Article choice
- Sponsored articles

## Individuals



### Customised access and pricing mechanisms

- Basic functionality pay per view, e.g. Patient Research, Deep Dyve
- Article sponsorship

# Information philanthropy is further broadening access globally



- **PatientINFORM** provides patients with access to summaries of journal articles and links to full-text: 19 different publishers and STM and PSP organisations with annual cost of \$110k.
- **PatientResearch** provides patients and carers access to articles in 100+ medical journals for a minimal processing fee.



- **Research4Life** provides developing countries with free / low cost access to peer-reviewed content to over 8,100 scientific journals, books, and databases.
- Across three programmes, over 350 publishers provide free / low cost access to over 3,000 institutions across 108 countries

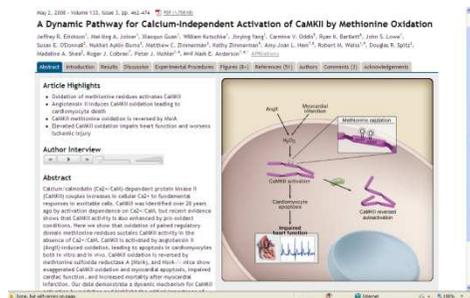


- Publishers engage with visually impaired and disabled users to make accessibility enhancements to products and websites
- **AccessText Network**, supplies resources to support the use of textbooks and this is supported by publishers including Elsevier, Wiley-Blackwell, McGraw-Hill Education and Pearson Education.

# STM publishers are continuing to invest:

## 1. Enriching and enhancing articles

### Article Enhancement (e.g. Article of the Future)



- Graphical abstracts with main message of the paper.
- Hierarchical presentation of text and figures.
- Alternate views to hide or show experiment details.
- Real-time reference analyses for citation exploration.
- Interactive to assist in navigating the article

### Visualisation



- Peer reviewed video journals
- Searchable Image databases using semantic linking
- In-line video to enhance article content (techniques and demonstrations)
- Multiple platform support

### Social Networking



- Online community sites facilitating discussion and sharing research findings, techniques and methods
- Linked in journal and book content into community
- Supports continuous learning, CME and virtual conferences

### Mobile Technology



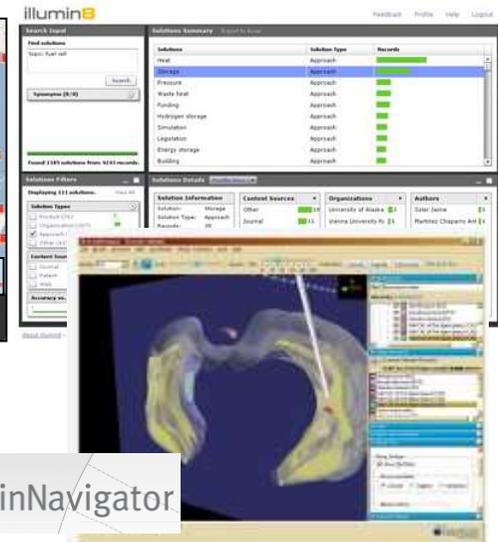
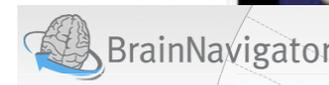
- Journal, book and database content on mobile devices
- Search and browse articles
- Create alerts and citation analysis
- Save favourite articles information and add notes
- Share result information via Email or Twitter
- News feeds and RSS technology

# STM publishers are continuing to invest:

## 2. Tools to derive insights across all articles

### Text Mining Tools

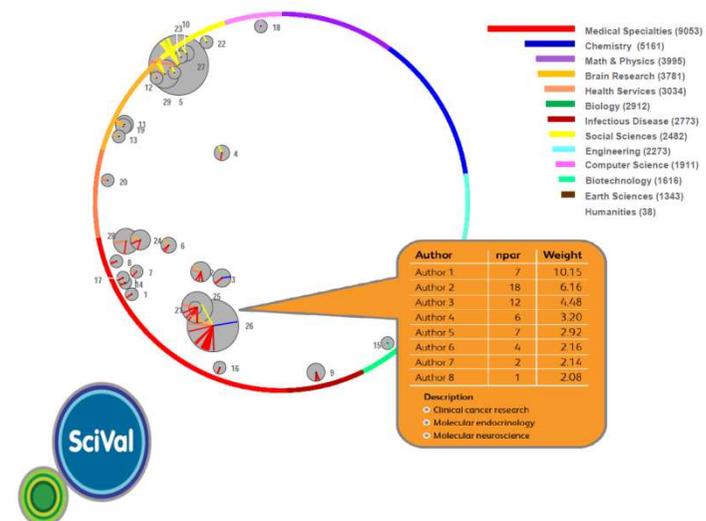
- Publishers are developing data and text mining tools with partners to extract semantic connections within journal and book content
- Working with partner to link to datasets, e.g. EMBL, Pangaea
- Researchers want to save time searching and spend more time analyzing and experimenting
- Solutions help to discover ideas and new uses for technologies



### Research Performance Measurement Tools

- Products that helps decision makers in institutions and governments analyse research performance and emerging areas of science
- Identifies drivers of competitive research positions and strengths.
- Data derived from publication and citation analysis
- Matching of output by authors and institutions
- Intuitive application of article-level classification and bibliometrics, through partnership with industry researchers

### A UNIVERSITY'S "DISTINCTIVE COMPETENCIES"



# STM publishers are continuing to invest:

## 3. Anti-Plagiarism and Ethics Enforcement



- Cross-publisher initiative with CrossRef to detect instances of plagiarism in scientific articles
- Annual investment from publishers of membership and article processing fees

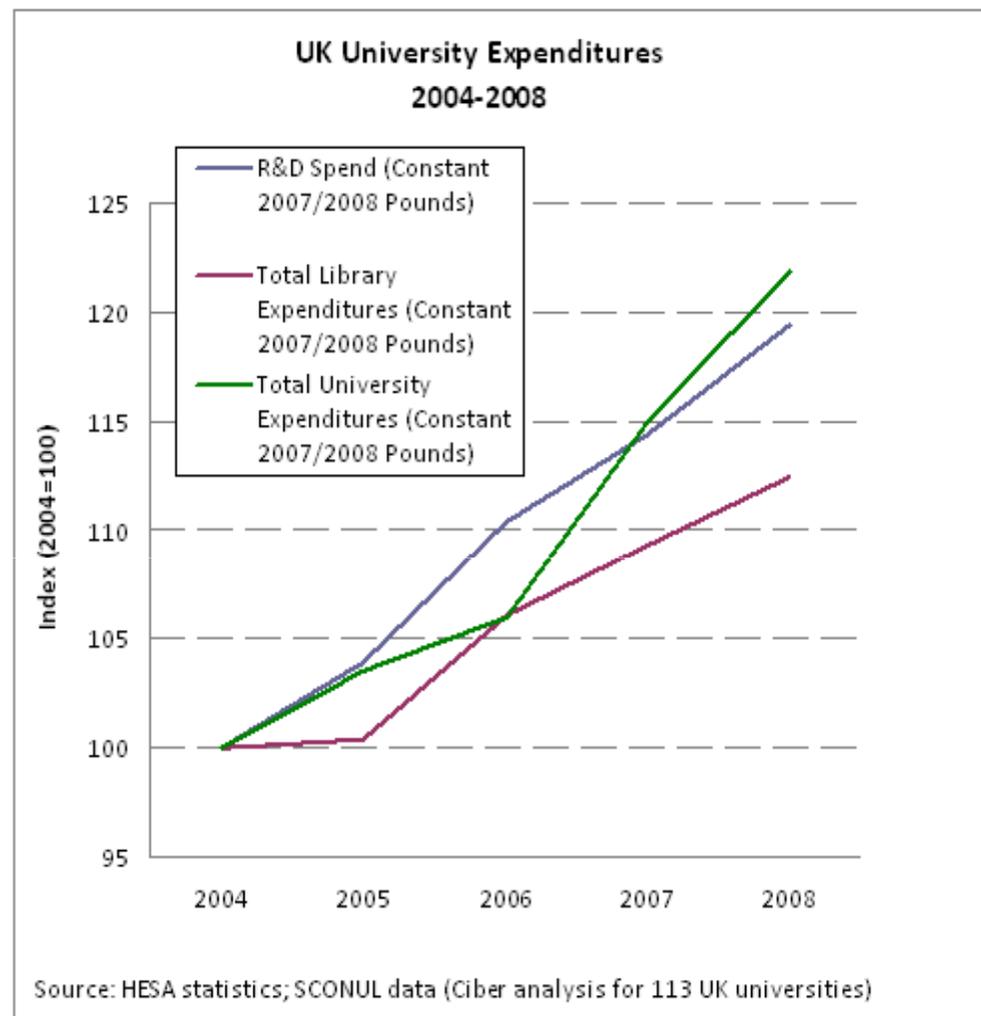
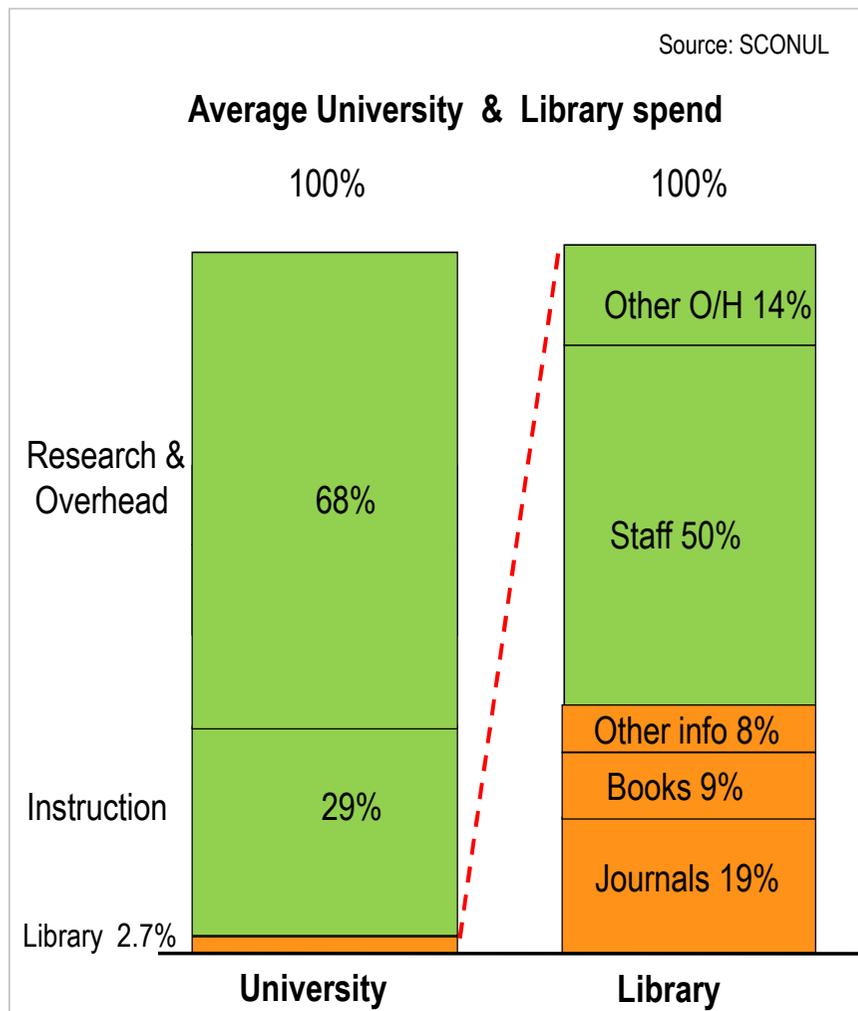


- Provides online forum for publishers or journal editors to discuss issues regarding scientific and peer review integrity



- Publishers have introduced the Rightslink reprints and permission system to enable authors to have permissions for content use to be enabled online and receive instant permissions.

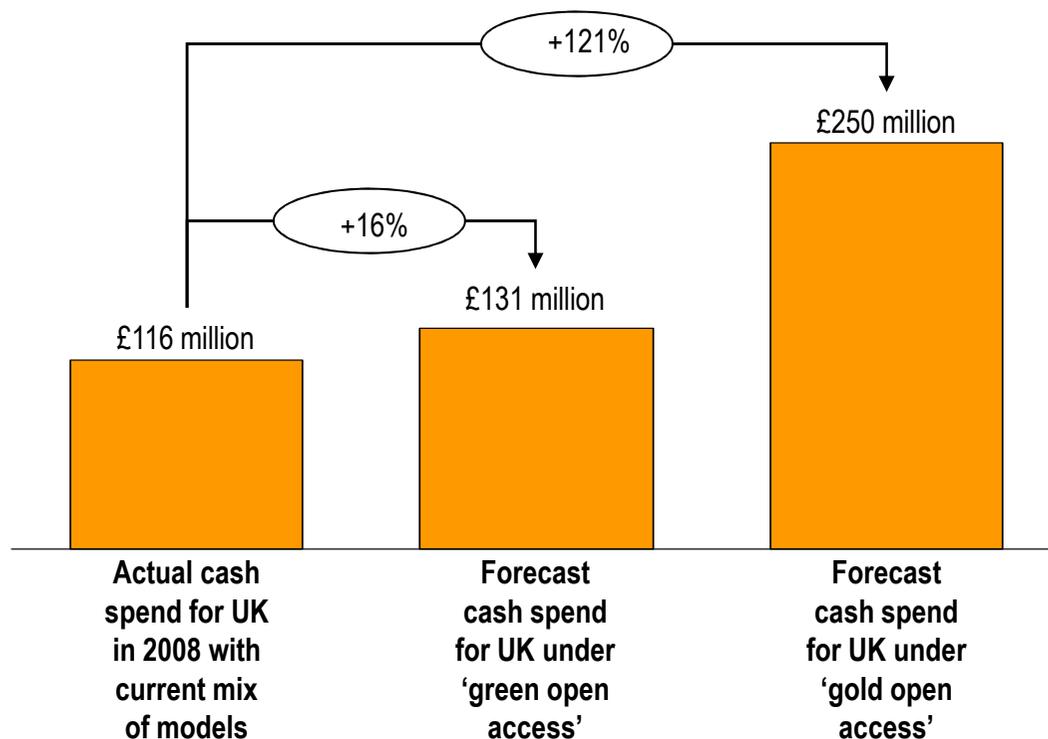
# Key issue: university library funding outpaced by R&D outputs



- Libraries in 2008 received only 2.7% (net 2.4%) of UK universities' budgets, down from 3% in 2004
- Library funding is outstripped by R&D funding and outputs, and by total university expenditures

# Cash costs of alternative access models: significantly higher for UK

Cash expenditures on STM journals for UK universities



- STM publishers are receptive to and are enabling 'open access' (oa) models
  - 90%+ of articles appear in journals enabling 'green oa' . .
  - 30%+ of articles appear in journals enabling 'gold oa'
- Current global and UK uptake of these models is low:
  - 'Green oa': 7%
  - 'Gold oa': 1-2%
- Publishers are receptive to discussing ways to increase uptake further
- Significant cash spend increases are required for the UK to support these models
  - 'green oa': +16% increase in cash costs
  - 'gold oa': +121% increase in cash costs
- Future spending would also increase at inflation-plus-R&D output-growth (i.e. around 6% in total each year) under 'green' and 'gold oa', because both models expand with growth of R&D outputs.

Source: SCONUL data, JISC/Houghton report

Note: 'green open access' is the system of posting manuscripts in institutional repositories; 'gold open access' is funded by author and/or funding body fees per article

# Conclusions

- STM publishing provides a valued service to science and medical researchers
- STM publishing is driven by R&D outputs, which grow 3% annually
- STM publishers have invested more than £2 bn in digital technologies since 1999 delivering massive benefits:
  - Access – for university and non-university researchers
  - Quality of content
  - Productivity of researchers
  - Unit prices paid
- STM publishers are continuing to invest to deliver the next generation of benefits for researchers
  - Intra-article functionality
  - Inter article insights, linking to datasets
  - Anti-plagiarism and ethics enforcement
- A key issue is that library funding is outpaced by the growth of R&D outputs
- STM publishers are receptive to facilitating alternative access models, although these would result in significantly higher cash expenditures for UK universities
- STM publishing is a key enabler of the UK's global leadership position in R&D