

# How Readers Discover Content in Scholarly Journals

The results from a large scale reader survey (and a few other observations)

Simon Inger, May 2013



## Survey on Reader Navigation

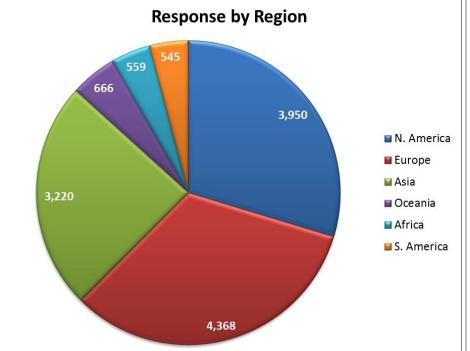
- Mission: Gain a measure of the relative importance of all of these channels to inform publishers and information buyers
- Survey of Readers following on from 2005 and 2008 studies
- Much larger, with over 19,000 respondents globally
- Over a year in planning, execution and analysis
- Thanks to all our supporters, studied multiple subject areas

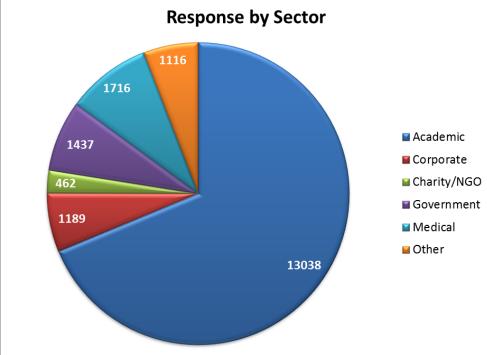


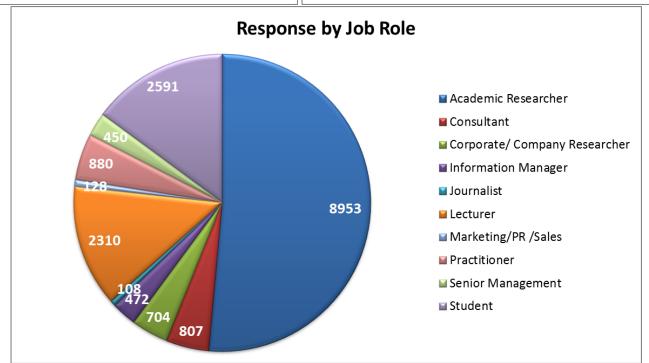
## Supporters

- BMJ Group
- CABI
- Cambridge University Press
- IOP Publishing
- Nature Publishing Group
- Palgrave Macmillan
- Publishing Technology
- RSC Publishing
- SAGE

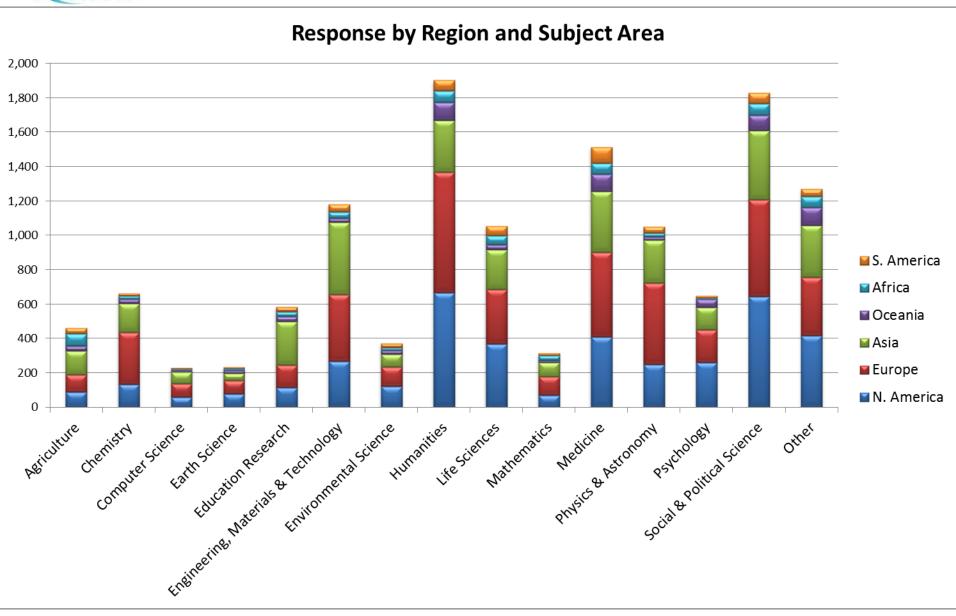
(response rates between 1.7% and 6.4%)













### Limitations

- It's a survey
- Survey was only in English
- Survey used invitations from our supporters – not necessarily completely representative sample
- Due to data privacy/data protection rules, all those invited to the survey via email will be quite highly engaged with the publisher ("opted in")

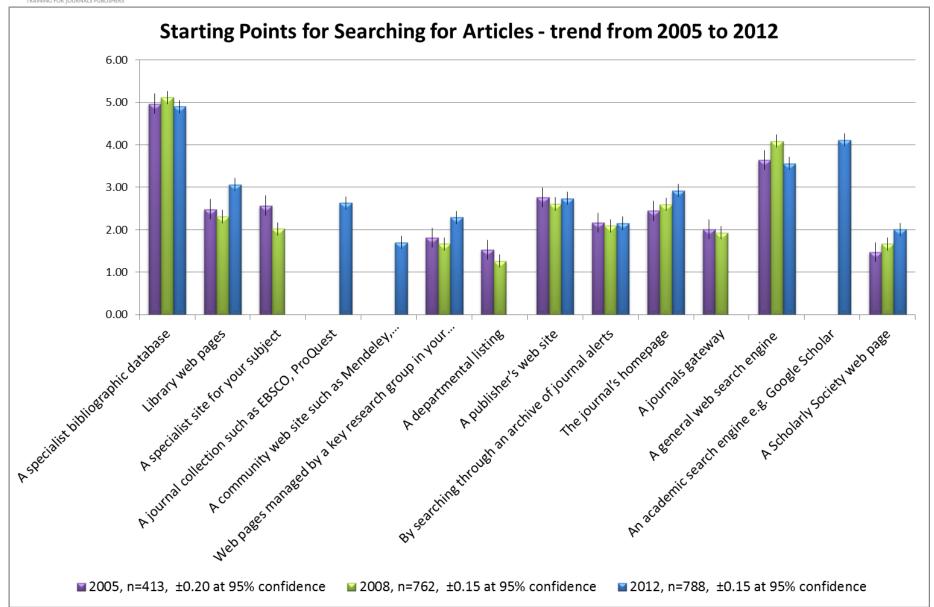


### What was studied?

- Preference of discovery resources
- Search engine preference
- Device preference
- App use
- Publisher web site features

 all broken down by region, income, job role, subject area, sector

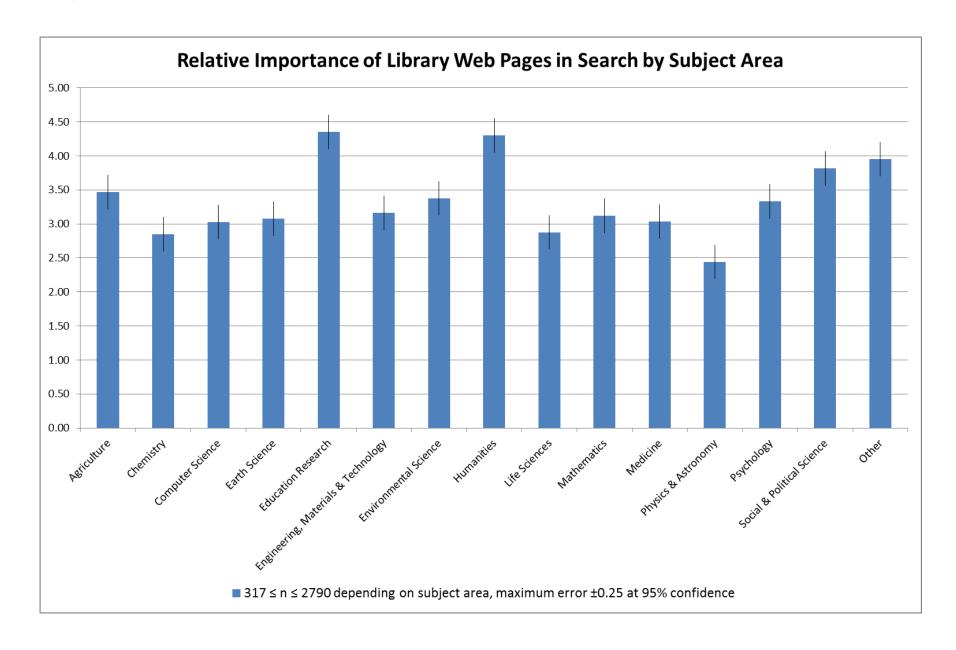






To what extent do you want to support or even nurture some of these alternative discovery channels?



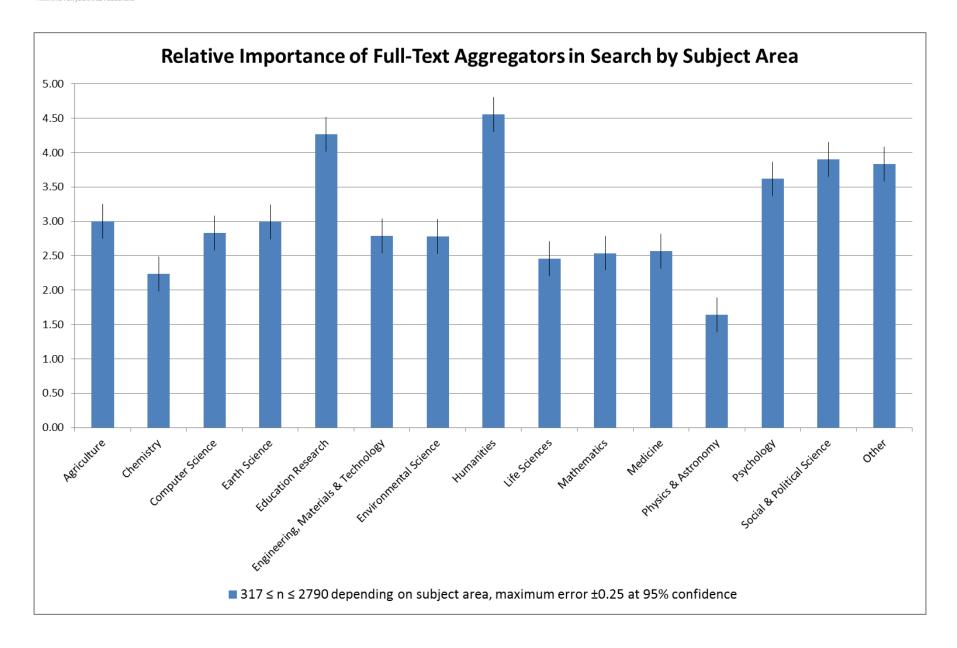




Is the increased reliance on library web pages for search in Humanities, Education Research and Social Sciences because these areas are less well funded and so cannot support A&Is?

What can publishers in these areas do to support and enhance content discovery?





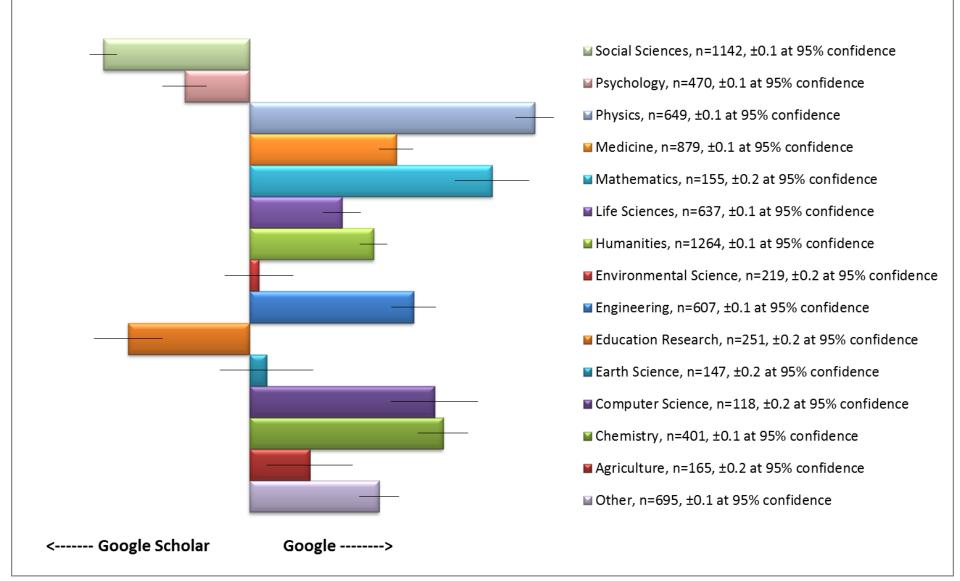


Does this mean that physicists don't make as much use of aggregations as those in other subject areas because:

- a) ArXiv is a viable alternative?
- b) There isn't a critical mass of physics content in aggregations?
- c) Physicists want to search other content types at the same time?



#### Relative Use of Google over Google Scholar by subject in higher income areas

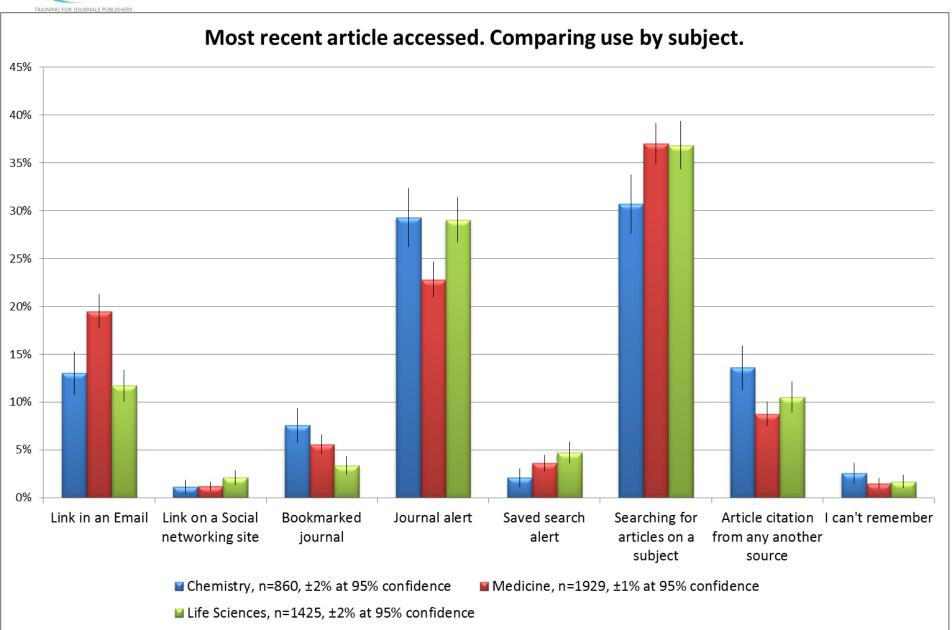




Is this further evidence that physicists want to search other content types at the same time?

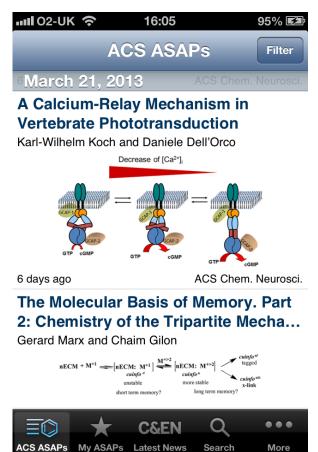
Is that also a valid reason for the difference in behaviour between social science and humanities?



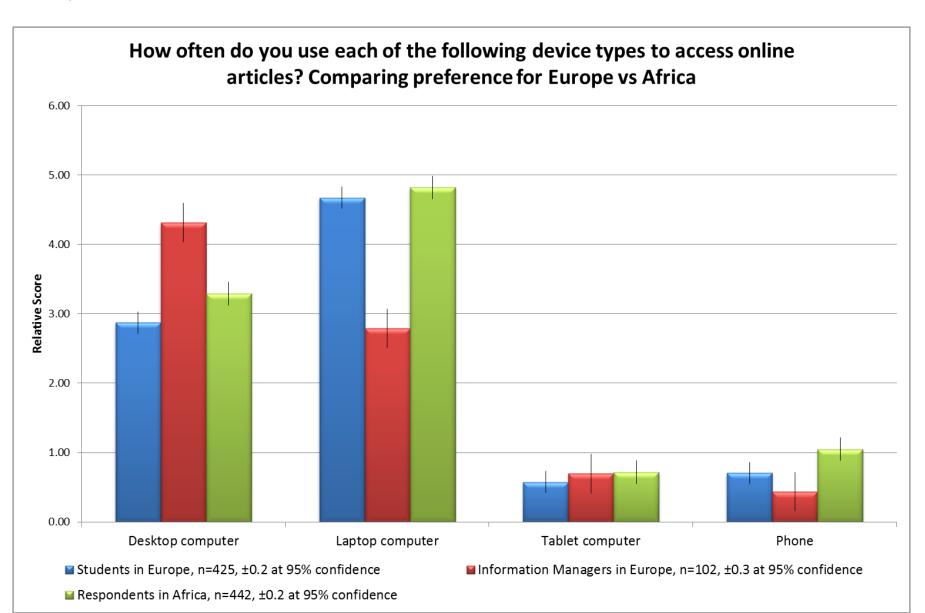




Chemists seem to use ToC alerts just as much as search. What can other subject areas learn from this?





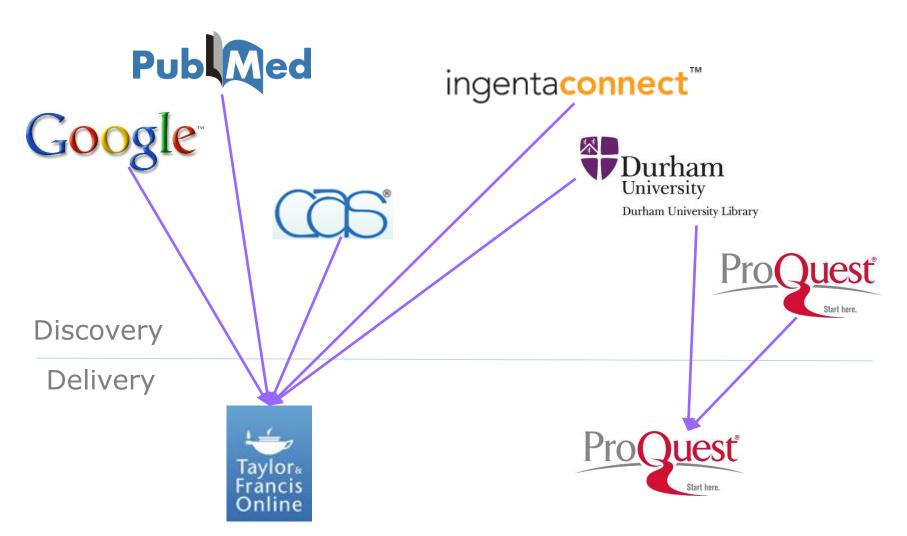




Other studies have also shown a preference for use of the mobile version of web sites over the full site for regions with lower quality internet connections. Should publishers de-clutter their web sites so readers can more quickly get to the thing they really want?

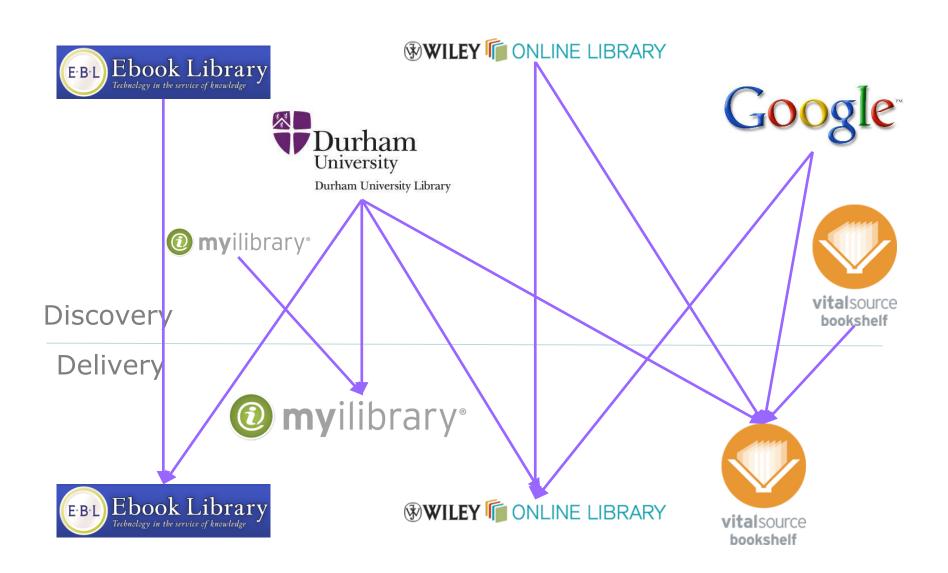


## Discovery - journals



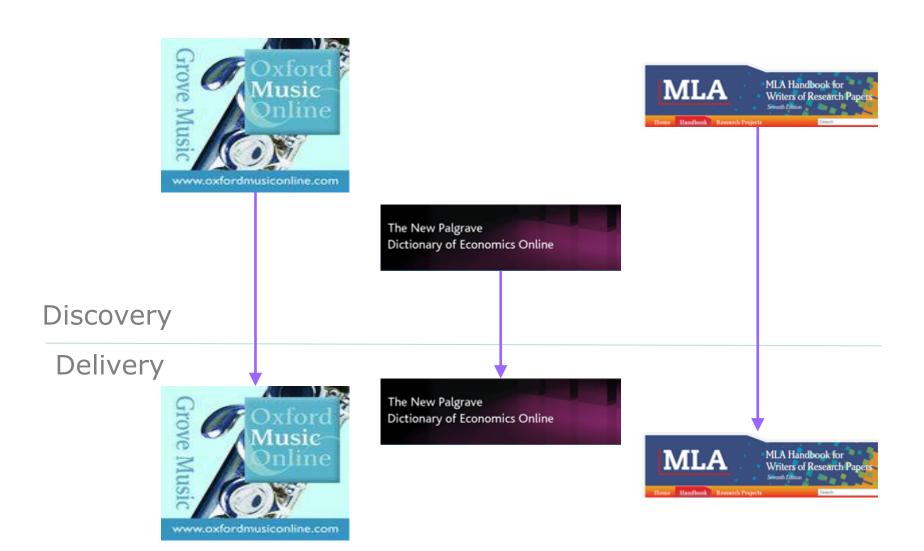


## Discovery - books





## Discovery - reference





How can the business models and delivery technology of eBooks change so that eBook discovery can be broadened and better integrated with the discovery of other content types?



# See the full study at www.renewtraining.com

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